IMPACT

Climate-vulnerable low-income communities and women in East Africa thrive despite climate shocks, achieving food security, economic stability, and sustainable resource management

1 NO POVERTY | 2 ZERO HUNGER | 5 GENDER EQUALITY | 8 DECENT WORK AND ECONOMIC GROWTH | 10 REDUCED INEQUALITIES | 12 RESPONSIBLE CONSUMPTION AND PRODUCTION | 13 CLIMATE ACTION

OUTCOMES (TARGET GROUP)

Climate-resilient agricultural production and post-harvest storage reduce crop losses and yield vulnerability

Adoption of climate-smart practices in farming, storage, and processing

Financial resilience strengthened through savings, insurance, and other financial tools

Increased use of financial tools enabling savings and risk management

Household incomes stabilized through diversified livelihoods and consistent market access

Improved market integration for smallholders and MSMEs through supply chain and buyer linkages

Greater economic participation, leadership, and decision-making power for women in ag value chains

Low-income communities and women's access to finance, markets, and climate-smart practices improved

OUTPUTS (TARGET GROUP)

More smallholder farmers purchase climate smart farming inputs and technologies

More smallholder farmers and low-income people access financial products and services

More smallholder farmers trained in climate-smart farming and/or financial literacy

More market contracts, financial services, and producer-buyer linkages established

OUTCOMES (INVESTEES)

As SMEs grow, they become better positioned to reach and serve low-income segments, laying the foundation for broader access to products and services and stronger value chain integration

- Investee governance and financial planning capacity improved
- Investee financial performance and resilience improved
- Investees scale and access additional funds/resources for growth

- Investee Impact and Sustainability Management capacity improved
- Investee Impact performance improved
- Investee Sustainability performance and Climate Resilience improved

INVESTMENT FOCUS

Climate Smart Solutions for Smallholders	Inclusive Agribusinesses Sourcing from Smallholders	Digital and Financial Enabler Solutions
Climate-smart solutions contributing to increased climate change adaptation and resilience		
Gender-smart solutions contributing to increased gender equity		
Inclusive solutions targeted the bottom 40% of the income pyramid		
Sustainable solutions ensuring no harm to sustainable development objectives		

INPUT

Flexible Capital

Investments in early- to growth-stage SMEs in East Africa

Strategic Support

Technical Assistance for improved governance, scaling support, and impact

Impact Incentives

Financial incentives for improved sustainability/impact

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OUTCOMES (TARGET GROUP)

Climate-resilient agricultural production and post-harvest storage reduce crop losses and yield vulnerability	Financial resilience strengthened through savings, insurance, and other financial tools	Household incomes stabilized through diversified livelihoods and consistent market access	Greater economic participation, leadership, and decision-making power for women in ag value chains
• # of smallholder farmers with increased productivity* • % yield increase* • decrease in rejected produce • % increase in sourced produce (volume)* • % increase in sourced produce (value)*	• # of clients with improved financial health and resilience during the reporting period • % increase in savings • % increase in investments • # clients benefiting from insurance payout	• # of farmers/clients/ MSMEs with increased income • % increase in income	• *[Gender disaggregated data from other outcomes listed]*

OUTCOMES (INTERMEDIATE)

Adoption of climate-smart practices in farming, storage, and processing	Increased use of financial tools enabling savings and risk management	Improved market integration for smallholders and MSMEs through supply chain and buyer linkages	Low-income communities and women's access to finance, markets, and climate-smart practices improved
• # smallholder farmers farming climate-smart* • Ha under sustainable farm management*	• # of clients utilizing financial products and services during the reporting period	• # smallholder farmers sourced from within period • Volume and value of produce sourced within the period	• [Gender disaggregated data from other outcomes listed]

OUTPUTS (TARGET GROUP)

More smallholder farmers purchase climate smart farming inputs and technologies	More smallholder farmers and low-income people access financial products and services	More smallholder farmers trained in climate-smart farming and/or financial literacy	More market contracts, financial services, and producer-buyer linkages established
• # of farmers who purchased climate smart farming inputs and technologies during the reporting period*	• # people digitally registered during the reporting period	• # of farmers/SMEs trained in climate-smart ag, post-harvest management, or financial literacy*	• # of farmers/SMEs registered as suppliers during \reporting period

OUTCOMES (INVESTEES)

- Investee governance and financial planning capacity improved
- Investee financial performance and resilience improved
- Investees scale and access additional funds/resources for growth

- Investee Impact and Sustainability Management capacity improved
- Investee Impact performance improved
- Investee Sustainability performance and Climate Resilience improved

• # of companies provided with business development support during the reporting period • % increase in revenue, GP, EBITDA, and net profit • % of companies that raise additional funds	• # of companies supported on topics related to impact and gender equity during the period • % of women-led or women-owned SMEs in portfolio • % of companies screened using gender lens criteria; % SMEs meeting 2X Criteria at origination